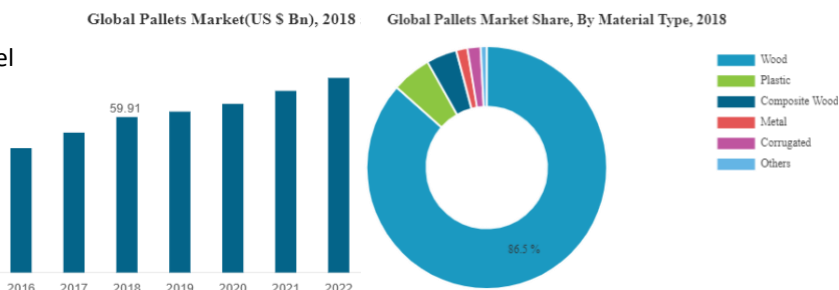


Bamboo Logistics Pallets – Executive Summary

Manufacturing bamboo pallets that are strong, durable, lightweight and sustainable

The Market

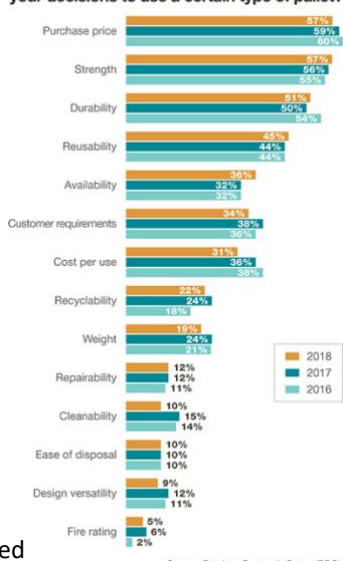
10,000,000+ new wood pallets are sold annually in Israel
 6.87 Billion pallets were manufactured globally at 2018
 60+ Billion \$ is the total market size
 86% are wood pallets, trending to plastic and metal
 5% is the global market estimated annual growth
 120X100cm & 120X80cm are the most common size
 Pooling (pallet rentals) getting more popular



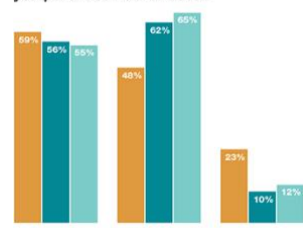
The Problem

Wood is less available and more expensive
 Less countries allows wood cutting
 Up to 10 lifecycles is the times a wood pallet is used
 Up to 200 lifecycles a plastic pallet could be used **BUT:**
 Plastic pallet 5-10 times more expensive than wood
 Plastic pallet is sensitive to UV and temperature change
 Plastic pallet is fragile & cracks, no way to fix and reuse
 Plastic pallet not recycled in most cases hard to dispose
 Up to 50,000\$ is the cost of plastic pallet molding
 Stainless steel pallets are expensive and heavy

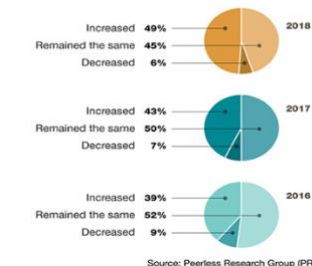
What are the most important factors in your decisions to use a certain type of pallet?



Are the wood pallets you purchase new or used?



During the past two years, how has the number of pallets shipped internationally changed?



The Solution – Bamboo Pallet KITS

- **Attractive price** Same or lower than plastic
- **Stronger** Stronger than steel and plastic
- **Durable** Not UV or temperature sensitive
- **Can be reused** Cracks? could be fixed to be reused
- **Material availability** No limit! bamboo grows 4cm / hour!
- **Customization** Bamboo pallets could be made in any shape
- **Cost per use** Bamboo lasts more than plastic & reused if cracked
- **Recyclable/Disposable** Bamboo is most sustainable product ever. Biodegradable
- **Fire/water proof** Could be treated with withstand water, fire, UV, etc.

Why Choose Bamboo

- **Material costs** 30\$ / Ton raw bamboo Vs 100\$ / Ton of raw steel
- **Natural strength** 6 X stronger Vs construction steel. Hong Kong bamboo scaffolding
- **Environmental** Grows 4cm/hour after cutting, save water & absorbs CO2
- **Durable** Can't rust like metal, no need massive polluting color coating
- **Flexible & Strong** Its MOE 1/4 of titanium, resists fatigue tests better than others

What We Need

- **Investment** A seed 100,000\$ for several working prototypes – before scale up
- **Knowhow** Strategic partners mostly related to logistics industries
- **Connections** To local governments in most commercialized markets

About the Company & its founder

Ophir Fromm, founder & CEO of BambooBike Technologies Ltd, has 25 years in Hi Tech & 13 year in Bamboo engineering. Doing business in Asia for 20 year, and in the last 5 year 45 times in China. BambooBike has a subsidiary in China, with over 2,000 bamboo related connections and deep connection with the Chinese government

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